



## Why PAX Corporate Finance decided to trust Jabra

PAX Corporate Finance is a private investment bank consulting firm specialized in corporate finance. Founded in 2003, it employs over 25 staff in 3 different teams: directors, analysts and business managers, all working together on contracts.

PAX Corporate Finance supports and advises companies and their shareholders in the context of their fundraising, merges, acquisitions and financing. Its team has completed over 250 transactions, placing PAX among the French leaders in financial operations focused on SMEs.

After moving to new premises and transitioning to a new phone system, PAX Corporate Finance opted for Jabra audio devices. The bank is now also planning on buying Jabra video solutions to equip their meeting rooms.



## THE PROJECT AT A GLANCE

The bank wanted its team to continue working smoothly both from the office and from home, so it decided to invest in advanced professional headsets.

The chosen solution :



EVOLVE265



Benefits :

- Superior noise cancellation designed to filter environment noises in open offices
- Easy plug-and-play installation and use
- Long battery life and fast charging
- Premium materials for all-day comfort

## New premises, new Microsoft Teams telephony

PAX Corporate Finance was initially using a traditional desk phone system, but staff began using their mobile phones for work during the lockdown. The company then implemented a work from anywhere policy and transitioned to a 100% softphone interface with Microsoft Teams. As a result, employees can now toggle quickly between their laptops and mobile phones, both for their Teams meetings and phone calls.

Today, PAX Corporate Finance is on the way to move to new premises as it plans to expand and hire 35 new employees. As Marie-Laure Falcoz, Finance, Marketing & Administration Manager, explained, "the emphasis will be put on quietness with less open floor plans and more small closed offices for 2 to 3 people." However, this kind of setup requires the use of audio solutions designed to reduce the background noise in order to stay focused and avoid being disturbed when other people are in a meeting.



## Tested and approved professional solutions from Jabra

PAX Corporate Finance acquired Jabra professional headsets one year ago. Prior to that, its employees used to have inadequate consumer headphones, or no headphones at all. For Marie-Laure and her colleagues who were often working in noisy open plan offices, it quickly made sense to get professional audio devices.

Marie-Laure went online to research the different brands offering high quality professional headsets. Jabra offered her the chance to trial her chosen product - the Evolve2 65 - before making a decision. "Our colleagues could try out the product to see if it really suited them, and that was a real plus!" Being able to test the products wasn't possible with all the brands - and that made all the difference.

The most important features for the company were noise isolation, ease of use with Microsoft Teams on mobiles and laptops, and the level of comfort. Staff rated the Evolve2 65 highly across the board, and the company decided to provide an Evolve2 65 to all employees. The headset's dual connectivity was a major factor, enabling staff to switch easily between mobile phone and laptop for their Teams calls and meetings, and stay productive wherever they work.



"When I wear the Evolve2 65 headset, it's as if I'm entering a concentration zone. The noise cancellation helps me focus without being interrupted."

- Marie-Laure Falcoz, Finance,  
Marketing & Administration Manager  
PAX Corporate Finance

## The Evolve2 65 headset, the perfect companion to your virtual meetings

Jabra Evolve2 65 is a professional headset engineered to keep you agile. Thanks to its outstanding wireless sound quality, the user can work from anywhere, without being tied to an office desk.

At the end of the day, Evolve2 65 received a positive feedback from all the employees, as Marie-Laure confirms. "This headset feels comfortable to wear all day. It not only looks great, but also offers a high quality sound with an impressive noise-isolating design that eliminates the background noise around the user." Three noise-cancelling microphones allow the user to stay focused on the meeting without being distracted. Marie-Laure also enjoys the long battery life (37 hours) due to the automatic stand by mode and the fast charge. And thanks to the Evolve2 65's seamless compatibility with the Microsoft Teams platform, the headset can be easily used with a mobile phone and laptop at the same time.

PAX Corporate Finance collaborators also appreciate the BusyLight function, visible from all angles, which avoids being disturbed when on a call; the flexible boom arm, that they can move up or down to mute or unmute the microphone; and the fast setup and plug-and-play connectivity.

Last but not least, Marie-Laure pointed out the premium comfort of the Evolve2 65: "Even when you wear it all day long, thanks to the memory foam ear cushions, the headset is comfortable enough to be worn for many hours every day."

